



Broker Product Guide

August 2026

Residential Lending

Full Doc

Rates from*
6.79 %
p.a.

Owner Occupied Discount (<\$5m**)			
Credit Grade	≤65%	75%	80%
A	6.79%	6.89%	6.99%
B	7.49%	7.79%	7.79%

Max LVR:
95%
80% no LMI
Term:
30 years

Interest Only:
1-5 years*
Income Assessment:
2 payslips or
2 years' financials

Max Loan Size:
\$5m @ 80% LVR
\$10m @ 75% LVR
\$25m @ 70% LVR
\$50m @ 65% LVR

Any Worthwhile Purpose (including cash out)								
	≤\$5m*			\$5m - \$10m		\$10m - \$50m		
Credit Grade	≤65%	75%	80%	≤65%	75%	≤65%	70%	80%
A	6.89%	7.09%	7.14%	7.49%	7.99%	POA	POA	
B	7.74%	7.89%	7.99%	8.39%	8.69%	POA	POA	
C1	8.64%	9.14%	9.24%	9.09%	9.89%	POA	POA	
C2	9.94%	10.14%	10.24%	10.09%	10.39%			
C3	10.94%	11.14%	11.24%					

Lite Doc®

Rates from*
6.99 %
p.a.

Owner Occupied Discount (<\$5m**)			
Credit Grade	≤65%	75%	80%
A	6.99%	7.04%	7.14%
B	7.94%	7.99%	8.09%

Max LVR:
80%
Term:
30 years

Interest Only:
1-5 years*

Income Assessment:
Accountant's
letter, Trading
Statements or
BAS

Max Loan Size:
\$5m @ 80% LVR
\$10m @ 75% LVR
\$25m @ 70% LVR
\$50m @ 65% LVR

Any Worthwhile Purpose (including cash out)								
	≤\$5m*			\$5m - \$10m		\$10m - \$50m		
Credit Grade	≤65%	75%	80%	≤65%	75%	≤65%	70%	75%
A	7.09%	7.19%	7.29%	7.99%	8.39%	POA	POA	
B	8.14%	8.24%	8.29%	8.14%	8.54%	POA	POA	
C1	9.24%	9.49%	9.49%	9.39%	9.89%	POA	POA	
C2	10.24%	10.44%	10.49%	10.69%	10.89%			

Three Reasons to Trust La Trobe Financial



Tailored Financing

Our loans are custom-tailored to meet unique borrowing needs.



Expertise and Support

Backed by our decades of experience, we offer unparalleled expertise and dedicated broker support.



Flexibility and Diversity

With a diverse range of loan products, our flexibility helps meet a range of financial objectives.

Terms, conditions, fees, charges and La Trobe Financial lending criteria apply. Automatic accreditation through your aggregator. *Depends on loan amount and risk grade of borrower. **Interest rate loading of 0.40% p.a. may apply, depending on loan amount or product type. **Interest only available.

International

Rates from[^]
7.49 %
p.a.

Any Worthwhile Purpose

Expatriate Loan

	<\$5m**			\$5m - \$10m		\$10m - \$40m	
Credit Grade	≤65%	75%	80%	≤65%	75%	≤70%	75%
A	7.49%	7.69%	7.99%	7.79%	8.09%	POA	POA

Non-Resident Loan

	<\$3m Standard		\$3m - \$5m Standard		<\$3m Inner-City Apartments		\$3m - \$5m Inner-City Apartments	
Credit Grade	≤65%	75%	≤65%	75%	≤60%	70%	≤60%	70%
A	8.14%	8.24%	8.34%	8.84%	8.44%	8.54%	8.89%	9.39%

Max LVR:
80%

Term:
30 years

Interest Only:
1-5 years

Income Assessment:
Refer to Full Doc

Max Loan Size:
\$3m @ 80% LVR
\$5m @ 75% LVR
Up to \$40m on application

Rates from[^]
6.99 %
p.a.

Aged Care

Max LVR: 50%

Term: 7 years

Interest Only: 7 years

Purpose: Refundable
Accommodation
Deposit (RAD)

Income Assessment:
Refer to La Trobe
Financial

Max Loan Size:
\$750,000

Rates from[^]
2.50 %
p.a.
Set by Parents

Parent-2-Child

(P2C[®])

Max LVR: 105%

Term: 25 years

Interest Only: N/A

Purpose: Purchase

Income Assessment:
Refer to La Trobe
Financial

Max Loan Size:
Up to \$5m

Bridging

Rates from[^]
8.29 %
p.a.

Purchase or Construction

	<\$5m			\$5m - \$10m		\$10m - \$50m	
Credit Grade	≤65%	75%	80%	≤65%	75%	≤70%	75%
A	8.29%	8.39%	8.49%	8.49%	8.79%	POA	POA
B	8.79%	8.99%	9.09%	8.99%	9.29%	POA	POA
C1	9.89%	10.29%	10.89%	9.89%	10.39%	POA	POA

Max LVR:
80%

Term:
2 years
(up to 30 years if residual debt)

Interest Only:
2 years

Income Assessment:
Refer to Full Doc or Lite Doc[®]

Max Loan Size:
\$5m @ 80% LVR
\$10m @ 75% LVR
Up to \$50m on application

Special – Everyday Heroes

Everyday Heroes Full Doc

	Owner Occupied ≤\$5m		
Credit Grade	≤65%	75%	80%
A	6.49%	6.54%	6.64%

Everyday Heroes Lite Doc[®]

	Owner Occupied ≤\$5m		
Credit Grade	≤65%	75%	80%
A	6.64%	6.79%	6.89%

Max LVR:
80%

Term:
30 years

Interest Only:
N/A

Income Assessment:
Refer to Full Doc or
Lite Doc[®]

Max Loan Size:
\$5m @ 80% LVR

Who qualifies for this offer?

We are looking to help the first responders and front line emergency workers that often put themselves in harm's way so that the rest of the community can safely get on with their lives. Putting "others before self".

SMSF

Rates from[^]
7.09 %
p.a.

Purchase or Refinance of Investment

	<\$5m		
Credit Grade	≤65%	70%	80%
A	7.09%	7.19%	7.29%
B	7.84%	8.24%	8.44%

Max LVR:
80%

Term:
30 years

Interest Only:
1-5 years

Income Assessment:
Rental Income SMSF
Contribution

Max Loan Size:
\$5m @ 80% LVR

Rural-Resi

<100 acres

Rates from[^]
7.54 %
p.a.

Any Worthwhile Purpose

	Full Doc		Lite Doc [®]	
Credit Grade	≤65%	75%†	≤65%	75%†
A	7.54%	7.74%	8.24%	8.24%
B	8.24%	8.34%	8.64%	8.74%
C1	9.14%	9.64%	9.74%	9.99%
C2	10.44%	10.64%	10.74%	10.94%

Max LVR:
75%**

Term:
30 years

Interest Only:
1-5 years

Income Assessment:
Refer to Full Doc or
Lite Doc[®]

Max Loan Size:
\$2.5m

Terms, conditions, fees, charges and La Trobe Financial lending criteria apply. Automatic accreditation through your aggregator. [^]Depends on loan amount and risk grade of borrower.

**Interest only available. †Depends on acreage.

Australia's Leading Construction Loans

Residential Construction

Vacant Land

Rates from^
8.49 %
p.a.

Purchase and Refinance

	<\$3m		\$3m - \$10m		\$10m - \$50m	
Credit Grade	≤65%	75%	≤65%	75%	≤60%	70%
A	8.49%	8.49%	8.49%	8.89%	POA	POA
B	8.64%	8.89%	8.99%	9.29%	POA	POA
C1	9.89%	10.29%	9.99%	10.29%	POA	POA

Metro 75% LVR,
Regional 70% LVR,
Other 65% LVR.

Max LVR:
75%

Term:
2 years

Interest Only:
2 years

Income Assessment:
Refer to Full Doc or Lite
Doc®

Max Loan Size:
\$50m

Construction 8.49 % | 6.79 % p.a. (upon completion)

Rates from^

Construction

	1-2 dwellings (<\$3m)			1-2 dwellings (\$3m - \$10m)			1-2 dwellings (\$10m - \$50m)		
Credit Grade	≤65%	75%	80%	≤65%	75%	80%	≤60%	70%	80%
A	8.49%	8.49%	8.49%	8.49%	8.89%		POA	POA	
B	8.64%	8.89%	9.09%	8.99%	9.29%		POA	POA	
C1	9.89%	10.29%	10.89%	9.99%	10.29%		POA	POA	

Max LVR:
80%

Term:
30 years

Interest Only:
1-5 years

Income Assessment:
Refer to Full Doc or
Lite Doc®

Max Loan Size:
\$3m @ 80% LVR
\$10m @ 75% LVR
Up to \$50m on
application

Development Finance

Development Site Acquisition

Rates from^
8.99 %
p.a.

Commercial Advantage - Purchase, Refinance and Cash Out

	≤\$5m	\$5m - \$15m	\$15m - \$50m
Credit Grade	75%	65%	65%
A	8.99%	9.99%	POA
B	9.99%	10.49%	POA

Max LVR:
75%

Term:
1-3 years

Interest Only:
1-3 years

Income Assessment:
Refer to Term Sheet

Max Loan Size:
\$50m

Development Finance

Rates from^
9.99 %
p.a.

Multi-unit Construction in Metro Locations

	≤\$5m	\$5m - \$15m	\$15m - \$50m
Credit Grade	70%	65%	65%
A	9.99%	10.99%	10.99%
B	10.99%	11.49%	11.49%

Max LVR:
70%

Term:
1-3 years

Interest Only:
1-3 years

Income Assessment:
Accountant's letter,
Trading Statements or BAS

Max Loan Size:
\$50m

Residual Stock

Rates from^
8.24 %
p.a.

Development Sell Down

	≤\$5m		\$5m - \$15m			\$15m - \$50m	
Credit Grade	70%	75%	65%	70%	75%	65%	75%
A	8.24%	8.69%	8.74%	8.99%	POA	9.24%	POA
B	9.09%	9.39%	9.39%	9.49%	POA	9.59%	POA

Max LVR:
75%

Term:
1-5 years

Interest Only:
1-5 years

Income Assessment:
Refer to Term Sheet

Max Loan Size:
\$50m

A Proven Pathway



Terms, conditions, fees, charges and La Trobe Financial lending criteria apply. Automatic accreditation through your aggregator. ^Depends on loan amount and risk grade of borrower.

Commercial Lending

Full Doc

Rates from[^]
7.69 %
p.a.

Purchase, Refinance, Debt Consolidation & Cash Out

	≤\$5m				\$5m - \$10m			\$10m - \$50m
Credit Grade	60%	65%	70%	75%	60%	65%	70%	70%
A	7.69%	7.69%	8.19%	8.19%	8.39%	8.49%	8.74%	POA
B	8.39%	8.59%	8.69%	8.99%	8.69%	8.94%	9.14%	POA
C1	8.89%	9.29%	9.39%		9.34%	9.64%	9.89%	POA

Max LVR:
75%

Interest Only:
1-5 years

Max Loan Size:
\$50m

Term:
30 years

Income Assessment:
2 paylips or
2 years' financials

Lite Doc[®]

Rates from[^]
8.29 %
p.a.

Purchase, Refinance, Debt Consolidation & Cash Out

	≤\$5m				\$5m - \$10m			\$10m - \$50m
Credit Grade	60%	65%	70%	75%	60%	65%	70%	70%
A	8.29%	8.29%	8.29%	8.79%	8.79%	8.79%	8.89%	POA
B	8.79%	8.89%	9.09%	9.39%	9.04%	9.09%	9.39%	POA
C1	9.24%	9.34%	9.59%		9.34%	9.64%	9.89%	POA

Max LVR:
75%

Interest Only:
1-5 years

Max Loan Size:
\$50m

Term:
30 years

Income Assessment:
Accountant's letter,
Trading Statements or BAS

Lease Doc

Rates from[^]
7.69 %
p.a.

Finance Leased Commercial Property

	≤\$5m				\$5m - \$10m			\$10m - \$50m
Credit Grade	60%	65%	70%	75%	60%	65%	70%	70%
A	7.69%	7.69%	8.19%	8.19%	8.39%	8.49%	8.74%	POA
B	8.39%	8.59%	8.69%	8.99%	8.69%	8.94%	9.14%	POA
C1	8.89%	9.29%	9.39%		9.34%	9.64%	9.89%	POA

Max LVR:
75%

Interest Only:
1-5 years

Max Loan Size:
\$50m

Term:
30 years

Income Assessment:
Full Lease Agreement

SMSF

Rates from[^]
7.49 %
p.a.

Purchase & Refinance

	≤\$5m				\$5m - \$10m			
Credit Grade	≤60%	65%	70%	75%	≤60%	65%	70%	75%
A	7.49%	7.49%	7.59%	7.79%	8.19%	8.49%	8.49%	
B	8.39%	8.59%	8.69%	8.99%	8.59%	8.94%	9.09%	
C1	8.89%	9.29%	9.39%		9.29%	9.39%	9.89%	

Max LVR:
75%

Interest Only:
1-5 years

Max Loan Size:
\$10m

Term:
30 years

Income Assessment:
Rental Income
SMSF Contribution

Commercial Advantage

Rates from[^]
8.99 %
p.a.

Purchase, Refinance, Debt Consolidation & Cash Out

	≤\$5m	\$5m - \$15m	\$15m - \$50m
Credit Grade	75%	65%	65%
A	8.99%	9.99%	POA
B	9.99%	10.49%	POA

Max LVR:
75%

Interest Only:
1-3 years

Max Loan Size:
\$50m

Term:
1-3 years

Income Assessment:
Refer to Term Sheet

Rural Property

≥100 Acres

Rates from[^]
9.74 %
p.a.

Rural Property ≥100 Acres

	≤\$2m
Credit Grade	≤55%†
A	9.74%
B	9.99%

Max LVR:
55%**

Interest Only:
1-5 years

Max Loan Size:
\$2m

Term:
1-5 years

Income Assessment:
Refer to Full Doc or
Lite Doc[®]

Terms, conditions, fees, charges and La Trobe Financial lending criteria apply. Automatic accreditation through your aggregator. [^]Depends on loan amount and risk grade of borrower.
†Depends on acreage. **Interest only available.

Residential and Commercial Application Fees

	A	B	C1	C2	C3
Residential Full Doc Owner-Occupied <\$5m	\$995	\$995	n/a	n/a	n/a
Residential Lite Doc® Owner-Occupied <\$5m	0.75%	0.75%	n/a	n/a	n/a
Residential Full Doc <\$5m	0.75%	0.75%	1.50%	1.50%	1.50%
Residential Full Doc >\$5m	1.25%	1.25%	1.75%	1.75%	n/a
Residential Lite Doc® <\$5m	1.25%	1.25%	1.75%	1.75%	n/a
Residential Lite Doc® >\$5m	1.25%	1.25%	1.75%	1.75%	n/a
Residential Bridging	1.25%	1.25%	1.25%	n/a	n/a
Residential Expatriate ≤\$3m	0.75%	n/a	n/a	n/a	n/a
Residential Expatriate >\$3m	1.25%	n/a	n/a	n/a	n/a
Non-Resident	1.50%	n/a	n/a	n/a	n/a
Residential SMSF	\$995	1.25%	n/a	n/a	n/a
Commercial SMSF	1.25%	1.25%	1.75%	n/a	n/a
Residential Construction	1.25%	1.25%	1.50%	n/a	n/a
Commercial Advantage	1.50%	1.50%	n/a	n/a	n/a
Development Finance	1.50%	1.50%	n/a	n/a	n/a
Residual Stock	1.50%	1.50%	n/a	n/a	n/a
Rural ≥100 acres†	1.25%	1.25%	n/a	n/a	n/a
Commercial	1.25%	1.25%	1.75%	1.75%	n/a

Delivering Solutions, Case by Case

Visit the Broker Portal on our website to view Case Studies, or click on the links below:

Residential Full Doc

Meet Ben and Gemma



Residential Lite Doc®

Meet Vicky



Residential Full Doc – Cash Out

Meet Len



Residential Bridging Loan

Meet Cameron and Natalie



Expatriate Loan

Meet Jack



Non-Resident Loan

Meet Wei



Residential SMSF

Meet Louie and Marco



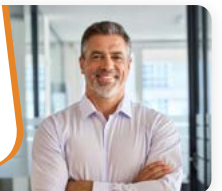
Everyday Heroes

Meet Roshni



Commercial Full Doc

Meet Peter



Commercial Lite Doc®

Meet Joe



Lease Doc

Meet Bruce and Nicole



Residual Stock

Meet Lachlan and Kate



†Depends on acreage.

Qantas Partnership

Earn **50,000 Qantas Points** with La Trobe Financial PLUS an annual loyalty bonus

La Trobe Financial customers can now earn 50,000 Qantas Points when they settle an Eligible Residential Loan.[#]

Customers may also earn 15,000 bonus Qantas Points every year on the anniversary of their loan, for the first 5 years when the outstanding loan balance is \$200,000 or more.[#]

Full Doc

Rates from[^]
6.79% p.a.

Owner Occupied Discount <\$3m*			
Credit Grade	≤65%	75%	80%
A	6.79%	6.89%	6.99%
B	7.49%	7.79%	7.79%

<\$3m*			
Credit Grade	≤65%	75%	80%
A	6.89%	7.09%	7.14%
B	7.74%	7.89%	7.99%
C1	8.64%	9.14%	9.24%
C2	9.94%	10.14%	10.24%
C3	10.94%	11.14%	11.24%

Lite Doc[®]

Rates from[^]
6.99% p.a.

Owner Occupied Discount <3m*			
Credit Grade	≤65%	75%	80%
A	6.99%	7.04%	7.14%
B	7.94%	7.99%	8.09%

<\$3m*			
Credit Grade	≤65%	75%	80%
A	7.09%	7.19%	7.29%
B	8.14%	8.24%	8.29%
C1	9.24%	9.49%	9.49%
C2	10.24%	10.44%	10.49%

Rural-Resi

Rates from[^]
7.54% p.a.

	Full Doc		Lite Doc [®]	
	≤100 acres (<\$2.5m)		≤100 acres (<\$2.5m)	
Credit Grade	≤65%	75%†	≤65%	75%†
A	7.54%	7.74%	8.24%	8.24%
B	8.24%	8.34%	8.64%	8.74%
C1	9.14%	9.64%	9.74%	9.99%
C2	10.44%	10.64%	10.74%	10.94%

Everyday Heroes

Rates from[^]
6.49% p.a.

Everyday Heroes Full Doc			
Owner Occupied <\$3m*			
Credit Grade	≤65%	75%	80%
A	6.49%	6.54%	6.64%

Everyday Heroes Lite Doc [®]			
Owner Occupied <\$3m*			
Credit Grade	≤65%	75%	80%
A	6.64%	6.79%	6.89%

[#]For Eligible Residential Loans between \$100,000 and \$3,000,000 inclusive. Terms and conditions and eligibility criteria apply, see latrobefinancial.com.au/loans/qantas-borrower-disclaimer for further details. This offer cannot be used in conjunction with any other advertised or promotional offer, and may be withdrawn, changed or removed at any time.

Offer is not available to be redeemed by brokers or third party referrers of Eligible Borrowers to La Trobe Financial.

*Interest rate loading of 0.40% p.a. may apply, depending on loan amount or product type.

†Depends on acreage. *Depends on loan amount and risk grade of borrower.

FREQUENT
FLYER



La Trobe
financial

Client Partnerships Team



Michelle Bannister

Director – Head of Distribution
0408 566 518



Suzanne Hemsworth

Senior Executive –
Head of Third Party Operations
0421 029 691



Daniel Coniglio

EGM – National Sales Manager
0490 305 126

NSW/ACT



NSW

Waran Chandiran

State Manager
Client Partnerships
0413 847 657



NSW

Scott Shying

Senior Manager
Client Partnerships
0448 404 413



NSW

Will Hong

Senior Manager
Client Partnerships
0413 847 937



NSW

Robert Boicheski

Senior Manager
Client Partnerships
0490 123 393



NSW

Paris Damiani

Senior Manager
Client Partnerships
0421 204 274



NSW

Steven Casham

Senior Manager
Client Partnerships
0483 316 053



NSW

Kash Chowdhury

Senior Manager
Client Partnerships
0476 109 924



NSW

Celia Li

Senior Manager
Client Partnerships
0432 631 795



NSW

John Carey

Senior Manager
Client Partnerships
0439 932 684



NSW

Jonathan Jovceviski

Senior Manager
Client Partnerships
0456 752 747



NSW

Anisha Shahi

Senior Manager
Client Partnerships
0432 884 544



NSW

Sachin Dembla

Relationship
Manager
0447 364 847



NSW

Melanie Campbell

Relationship
Manager
0459 244 438

QLD



QLD

Michelle Rose

State Manager
Client Partnerships
0401 641 482



QLD

Gavin Robinson

Senior Manager
Client Partnerships
0438 637 490



QLD

Reece Hinchy

Senior Manager
Client Partnerships
0491 155 871



QLD

Carmen Walker

Senior Manager
Client Partnerships
0477 192 655



QLD

Karen Valenzuela

Senior Manager
Client Partnerships
0436 301 706



QLD

Jolene Farrow

Senior Manager
Client Partnerships
0467 444 740

WA/SA



WA

Paul Biddle

Senior Manager
Client Partnerships
0421 029 687



SA

Stacey Madejewski

Senior Manager
Strategic Accounts
0440 126 085



SA

Michelle Clark

Senior Manager
Client Partnerships
0402 924 354



WA

Michelle Clark

Senior Manager
Client Partnerships
0484 933 380



VIC
Bryce Hill
State Manager
Client Partnerships
0490 305 010



VIC
Sally Carmichael
Head of
Intermediaries
0468 915 102



VIC
Jenny Do
Senior Manager
Client Partnerships
0431 223 721



VIC
Stephen Hoare
Senior Manager
Client Partnerships
0431 349 716



VIC/TAS
Daniel Kusnyer
Senior Manager
Client Partnerships
0423 843 923



VIC
Geoff Murphy
Senior Manager
Client Partnerships
0432 574 222



VIC
Jordie McKenzie
Senior Manager
Client Partnerships
0422 161 419



VIC
Engin Cosgun
Senior Manager
Client Partnerships
0490 123 385



VIC
Luke Mennea
Senior Manager
Client Partnerships
0481 941 525



VIC
Norm Wong
Senior Manager
Client Partnerships
0400 513 008



VIC
Ilena Boris
Senior Manager
Client Partnerships
0402 665 170



VIC
Sharon Pryde
Senior Manager
Client Partnerships
0409 229 514



VIC
Tony Zhang
Senior Manager
Client Partnerships
0400 981 799



VIC
Marina Viknyanskaya
Senior Manager
Client Partnerships
0422 453 587



VIC
Aaron Petaia
Senior Manager
Client Partnerships
0456 026 429



VIC
Sally Chiem
Relationship
Manager
0447 220 460



VIC
Lachlan Treloar
Relationship
Manager
0447 639 939

Broker Help Line – 1800 528 346

Accreditations, Broker Portal access, etc. For a lending scenario contact your BDM above.

Broker Help Desk



Julie Smith
Client Partnerships
Manager
03 8610 2739



Matt Parrott
Client Partnerships
Associate
03 8610 2726



David Boulter
Client Partnerships
Associate
03 8610 2755



Steve Gomeze
Client Partnerships
Associate
03 8610 2774



Linda Gorski
Client Partnerships
Associate
0432 526 425



Ilda Lister
Client Partnerships
Associate
03 8610 2393



Adam Wood
Client Partnerships
Associate



Sandeep Singareddy
Client Partnerships
Associate

All features and interest rates are current as at the date of publication and may change. Terms, conditions, fees, charges and La Trobe Financial lending criteria apply. This document is for use by accredited La Trobe Financial loan brokers only and is not for distribution to consumers or any other party.

La Trobe Financial Services Pty Limited ACN 006 479 527 Australian Credit Licence 392385. La Trobe Financial Asset Management Limited Australian Credit Licence 222213.

© 2026 La Trobe Financial Services Pty Limited ACN 006 479 527. All rights reserved. No portion of this may be reproduced, copied, or in any way reused without written permission from La Trobe Financial.

The Target Market Determinations for our lending products are available on our website.

Awards & Ratings



2020 - 2026



2022 - 2026



2017 - 2025



2018 - 2020



2022



2024 - 2025



2019 - 2021



2024



2021 - 2022



2021



2018 - 2024



2019 - 2021



To view full list of our awards and ratings please visit our Awards and Ratings page on our website.

We are Committed to a Sustainable Future

At La Trobe Financial we understand our corporate responsibility and the positive impact we can create now and into the future. We are committed to responsible business practices and incorporate them into everything we do.

You Only Need One

One Partner. Unmatched Solutions.

Full Doc

Rates from[^]
6.79 %
p.a.

Lite Doc[®]

Rates from[^]
6.99 %
p.a.

SMSF

Rates from[^]
7.09 %
p.a.

Construction

Rates from[^]
8.49 %
p.a. | **6.79** %
p.a.
(upon completion)

Rural-Resi

≤100 Acres

Rates from[^]
7.54 %
p.a.

Bridging

Rates from[^]
8.29 %
p.a.

Vacant Land

Rates from[^]
8.49 %
p.a.

Parent-2-Child

(P2C[®])

Rates from[^]
2.50 %
p.a.
Set by Parents

Aged Care

Rates from[^]
6.99 %
p.a.

International

Rates from[^]
7.49 %
p.a.

Lease Doc

Rates from[^]
7.69 %
p.a.

Commercial Advantage

Rates from[^]
8.99 %
p.a.

Development Finance

Rates from[^]
9.99 %
p.a.

Everyday Heroes

Rates from[^]
6.49 %
p.a.

Residual Stock

Rates from[^]
8.24 %
p.a.

[^]Depends on loan amount and risk grade of borrower.

Check our
awards
& ratings



La Trobe
financial

13 80 10 | latrobefinancial.com.au