

La Trobe Financial wins two Asia Pacific awards

Friday 13 August, 2021 – La Trobe Financial announced today that it has won two prestigious Asia Pacific awards. The first being the **CEO of the Year, Wealth Management Asia Pacific** and the second **Non-Bank Financial Institution of the Year – Asia Pacific** by Le Fonti Global Awards.

The Le Fonti Global Awards, formerly known as the International Alternative Investment Review Awards (IAIR), have been running for the past eleven years. These awards recognise managers which display the highest standards in innovation, performance and social responsibility. Award winners were chosen from a short list of nominees selected by over 50,000 investors from over 120 countries following a review by an independent judging panel.

La Trobe Financial's Chris Andrews, Deputy CEO and Chief Investment Officer commented "It is an honour to be recognised as **CEO of the Year, Wealth Management – Asia Pacific** and especially so given what the world has been through over the last twelve months. Our business was established in 1952 to provide superior service to the under-served and it has been inspiring to see the dedication of our 480 staff throughout the pandemic period. Despite the challenging environment, they have remained utterly focused on assisting our investors. It is a privilege to serve alongside them and I dedicate this award to them."

Andrews further stated "The award **Non-Bank Financial Institution of the Year – Asia Pacific** is ultimately yet another testimony to the quality of our staff in difficult times. Many of our customers have themselves experienced difficulties over the last 12 months and we have been rewarded as a business for staying on station and ready to serve when we were most needed.

Our approach has been refined over years of continuous operation and a number of economic cycles. We have managed institutional and retail mandates exceeding A\$36 billion, covering more than 205,000 customers for seven decades and each year we increase our digital interaction with clients – having launched a mobile investment app La Trobe Direct with now \$1.8 billion invested.

Throughout this period, we have delivered targeted returns to all our portfolio investors, whether institutional or in our pooled portfolio offerings in the Credit Fund, without loss of a single cent of capital. This is an unprecedented track record of consistent performance for investors.

Our retail investment offering The La Trobe Australian Credit Fund now stands at \$6.5 billion in AUM with some 55,000 investors investing in diversified portfolios of cash, bonds, and residential and commercial registered mortgage loans, with all security properties located in Australia."

About La Trobe Financial

Established in 1952 and with \$12.6 billion of assets under management, La Trobe Financial is one of Australia's oldest and leading credit asset managers, specialising in finance and credit investment solutions. La Trobe Financial has been a proven and trusted investment partner for institutional and retail investors, operating Australia's largest retail Credit Fund with over \$6.3 billion in assets under management and 55,000 retail investors. La Trobe Financial has over 5,100 distribution points across its two growth engines. Wealth products are distributed through 1,600 advice practices and loans are distributed through 3,500 brokers. La Trobe Financial employs 441 staff over 4 offices.

La Trobe Financial is 80% owned by Blackstone and 20% owned by management.

The Blackstone Group Inc. (together with its affiliates, "Blackstone") is one of the world's leading investment firms. Blackstone is based in New York, with 27 additional offices around the world. Blackstone's alternative asset management businesses include investment vehicles focused on private equity, real estate, hedge fund solutions, credit, secondary funds, opportunistic, growth, infrastructure, insurance solutions and life sciences. The firm was founded in 1985 by Stephen A. Schwarzman, its current Chairman and CEO, and Peter G. Peterson. As of June 30, 2021, Blackstone employed

over 3,400 people, including 185 senior managing directors and has US\$689 billion of AUM. Blackstone's 260 portfolio companies generate approximately \$136 billion in revenue and employ approximately 500,000 people.

For further details please visit our website www.latrobefinancial.com.

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