

Prestigious awards judge La Trobe Financial Non-Bank Lender

Thursday, 1 July 2021 – La Trobe Financial announced today that it has been judged Australia's Non-Bank Lender of the Year for the second consecutive year, by prestigious journal Money magazine for its Consumer Finance Awards.

Money magazine considered a number of factors when judging the award and made the following comments "La Trobe Financial is one of the biggest Non-Bank Lenders with over 400 staff and an incredibly wide range of products servicing all parts of the business. In developing this product range La Trobe Financial has shown remarkable innovation especially in the new categories it has developed, often as a market leader. Its Funds management DNA gives it a culture of openness, transparency and accountability borne from years of scrutiny from outside investors and its 5-star credentials in capital raising, business strength, innovation, transparency and loan quality, just to name a few of the key points when making their decision."

La Trobe Financial's Chief Lending Officer Cory Bannister said, "We are thrilled to be recognised as Non-Bank Lender of the Year. We believe that today, more than ever, the non-bank sector plays a pivotal role in supporting the financial needs of Australians. We remain focused and committed to providing financial solutions for under-served customers having done so for almost 70 years, and are looking forward to the year ahead, doing what we do best, which is supporting Australians when they need it most, and we expect that 2021 is going to be a time where our solutions are in demand more than ever."

La Trobe Financial's David Bleakley Deputy Chief Lending Officer added "we are really humbled to receive this award and being recognised as innovation leaders is what really sets us apart. With \$12 billion in assets under management, we are truly focused on making a difference in people's lives by helping them at every life stage. We have a strong and dedicated team and this award is a testament to their hard work, having worked tirelessly to ensure that we continue to meet our customer expectations, in what has been a challenging 12 months for everyone."

About La Trobe Financial

Established in 1952 and with \$12 billion of assets under management, La Trobe Financial is one of Australia's oldest and leading diversified wealth managers, specialising in funding and investment solutions. La Trobe Financial has been a proven and trusted investment partner for institutional and retail investors, operating Australia's largest retail Credit Fund with \$5.7 billion in assets under management and 55,000 retail investors.

La Trobe Financial has over 5,100 distribution points across its two growth engines. Wealth products are distributed through 1,600 advice practices and loans are distributed through 3,500 brokers. La Trobe Financial is 80% owned by Blackstone, one of the world's leading investment firms with more than US\$649 billion of assets under management worldwide, and 20% owned by management.

La Trobe Financial is regulated by the Australian Securities & Investments Commission (ASIC) and holds the requisite regulatory AFSL and ACL to operate the Credit Fund, place RMBS issuances, and provide credit services.

For further details please visit our website www.latrobefinancial.com

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