

# Application for Mortgage Finance Direct Application

Print clearly in capital letters using **black or blue ink** if completing this form manually. Place a cross **X** within the appropriate box when selecting an option. If insufficient space, please attach additional pages. Do not sign this application form unless all necessary sections have been fully and accurately completed.

1. INDIVIDUAL APPLICANTS AND/OR GUARANTORS	
APPLICANT OR GUARANTOR 1	APPLICANT OR GUARANTOR 2
Applicant     Guarantor       Mr     Mrs     Miss     Ms       Surname	Applicant     Guarantor       Mr     Mrs     Miss     Ms     Dr       Surname
Given name	Given name
Middle name(s)	Middle name(s)
Previous name (if applicable)	Previous name (if applicable)
Other names known by	Other names known by
Date of birth	Date of birth
Aust. Citizen Perm. Res Temp. Res Non-Resident	Aust. Citizen Perm. Res Temp. Res Non-Resident
If Permanent Resident or Temporary Resident please provide VISA Sub-Class: VISA Sub-Class VISA expiry date	If Permanent Resident or Temporary Resident please provide VISA Sub-Class:
	VISA Sub-Class VISA expiry date
Drivers Licence no. Issuing State Expiry date	Drivers Licence no. Issuing State Expiry date
Marital status Single Married De facto	Marital status Single Married De facto
Number of dependants Ages	Number of dependants Ages
Phone (hom.) Phone (bus.)	Phone (hom.) Phone (bus.)
Mobile	Mobile
Email address	Email address
Home address	Home address
State Postcode Country	State Postcode Country
Years at this address	Years at this address
Postal address	Postal address
State Postcode Country	State Postcode Country
Residential status:	Residential status:
Own home Mortgaged Living with family	Own home Mortgaged Living with family
Renting Boarding Other	Renting   Boarding   Other
2. CORPORATE/TRUST APPLICANTS AND/OR GUARANTORS	
Company name	ACN
Correspondence address	State Postcode Country
Registered office	State Postcode Country
Trust or SMSF Applicant	
Type of trust: Discretionary Trust Unit Trust SMSF Trust	Other (please describe)
Name of all beneficiaries or SMSF members	
Name of Trustee	
Trust or SMSF ABN	ACN of Trustee (if applicable)
Bare Trust (only applicable if SMSF loan)	
Name of Bare Trust	
Name of Trustee	ACN of Bare Trustee
Initial of applicant/guarantor Initial of applicant/guarantor	

3. EMPLOYMENT DETAILS				
APPLICANT OR GUARANTOR 1	APPLICANT OR GUARANTOR 2			
Current employment status	Current employment status			
PAYG       Full time       Part time       Casual         Self-employed       Contractor       Student         Home duties       Retired       Unemployed         Other       Employer         Phone       Occupation	PAYG       Full Time       Part time       Casual         Self-employed       Contractor       Student         Home duties       Retired       Unemployed         Other       Other         Phone       Occupation			
No. of years Employer ABN	No. of years Employer ABN			
Employment sector/nature of business	Employment sector/nature of business			
If current employment is <6 months	If current employment is <6 months			
Is applicant on probation? Yes No	Is applicant on probation? Yes No			
If yes, date probation ends	If yes, date probation ends			
If employed or in business for <2 years, please provide previous employment details.	If employed or in business for <2 years, please provide previous employment details.			
Previous Employment Status	Previous Employment Status			
PAYG       Full Time       Part time       Casual         Self-employed       Contractor       Student         Home duties       Retired       Unemployed         Other       Other       Other	PAYG       Full Time       Part time       Casual         Self-employed       Contractor       Student         Home duties       Retired       Unemployed         Other       Other       Other			
Employer	Employer			
Phone	Phone			
Occupation	Occupation			
No. of years Employer ABN	No. of years Employer ABN			
Employment sector/nature of business	Employment sector/nature of business			
4. INCOME DETAILS – ANNUAL				

APPLICANT OR GUARANTOR 1	APPLICANT OR GUARANTOR 2	
Gross salary/wages (PAYG)	\$ Gross salary/wages (PAYG)	\$
Gross taxable income (self-employed)	\$ Gross taxable income (self-employed)	\$
Regular overtime	\$ Regular overtime	\$
Family allowance	\$ Family allowance	\$
Dividends	\$ Dividends	\$
Rental income – existing	\$ Rental income – existing	\$
Rental income – new	\$ Rental income – new	\$
Other	\$ Other	\$
Accountant firm name	 Accountant firm name	
Accountant ABN	Accountant ABN	
First name Surname	 First name S	urname
Contact number	 Contact number	

Initial of applicant/guarantor

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## **5. LIVING EXPENSES**

Please outline the applicant's proposed spending after settlement of this facility. This must account for costs associated with any property or asset being purchased as a result of this transaction.

CATEGORY	DESCRIPTION	LIVING EXPENSES PER MONTH	
		Applicant or guarantor 1	Applicant or guarantor 2 (If not captured in Applicant/ Guarantor 1 details, or if different household to Applicant/Guarantor 1)
Groceries	Groceries (food and non-alcoholic beverages), toiletries and cleaning products.	\$	\$
Clothing & Personal Care	Clothing, footwear, personal care products, cosmetics, hair services and accessories (including laundering, repairs & alterations).	\$	\$
Medical & Health	Medical and health care services (inc GPs, specialists, optical, etc), medicines/ pharmaceuticals, glasses, purchase or hire of therapeutic appliances and equipment. Ambulance insurance. <b>Excludes health insurance.</b>	\$	\$
Transport	Public transport, taxis, ride-sharing and non-holiday domestic airfares (excludes overseas airfares). Running costs for essential vehicles including insurances, fuel, servicing, repairs, parking, tolls and registration of motor vehicles (excludes recreational vehicles).	\$	\$
Telephone, internet, pay TV & media streaming subscriptions	Telephone accounts (home and mobile), internet, pay TV and media streaming subscriptions (such as Netflix and Spotify).	\$	\$
Childcare/Public Schooling/Higher Education	Childcare payments (after rebates) including nannies and non-compulsory pre-school, public schooling fees and costs, higher education and vocational training fees excluding HECS.	\$	\$
Insurances	Home and contents insurance, car insurance, property insurance, etc.	\$	\$
Property expenses on owner occupied property	Rates, utilities and land tax on owner occupied property (and holiday homes) including repairs, maintenance, white goods, appliances, furniture, tools, cutlery, kitchenware, lighting, etc.	\$	\$
Recreation, entertainment and other expenses	Meals in restaurants, hotels and clubs, fast food and takeaway including coffee. Alcoholic beverages and tobacco products. Purchase, hire, repair of recreational personal belongings (electronics, computers, sporting/ music equipment etc). Gym and other memberships. Domestic holidays (fares, travel insurance, fuel, accommodation, theme parks, zoos tours). Recreational gambling. Any other items not otherwise included.	\$	\$
Private Schooling	Private schooling fees and costs.	\$	\$
Health & Personal Insurances	Health, sickness, life and personal accident insurance costs (only include insurances not paid out of your super fund).	\$	\$
Child support/spousal maintenance	Maintenance expenses for non-dependent children & maintenance payments to former partners.	\$	\$
Rent/Board	Rent/Board paid.	\$	\$
Please provide further clarifi	ication of any expenses listed as \$0 or any unusually low expenses:		

If the applicant is cutting expenses from their current spending levels to achieve the proposed spending levels, please provide details:

6. STATEMENT OF ASSETS & LIABILITIES					
ASSETS					
Asset type				Value	
Principal home address				\$	
Investment property address				\$	
Investment property address				\$	
Investment property address				\$	
Motor vehicle type				\$	
Motor vehicle type				\$	
Cash institution				\$	
Superannuation institution				\$	
Investments/Shares/Term deposits institution				\$	
Furniture/Household items				\$	
Gifts				\$	
Deposits paid				\$	
Other vehicles (boats/motorcycles/caravans)				\$	
Other assets (list)				\$	
TOTAL ASSETS				\$	
LIABILITIES					
Liability type			Amount owing	Monthly repayments	To be repaid
Principal home lender		Personal Business	\$	\$	
Investment property lender		Personal Business	\$	\$	
Investment property lender		Personal Business	\$	\$	
Investment property lender		Personal Business	\$	\$	
Motor vehicle lender		Personal Business	\$	\$	
Motor vehicle lender		Personal Business	\$	\$	
Credit card lender	Limit \$	Personal Business	\$	\$	
Credit card lender	Limit \$	Personal Business	\$	\$	
Credit card lender	Limit \$	Personal Business	\$	\$	
Personal loan lender		Personal Business	\$	\$	
Overdrafts		Personal Business	\$	\$	
				· · · · · · · · · · · · · · · · · · ·	
Buy now, Pay later		Personal Business	\$	\$	
Liabilities – other		Personal Business	\$	\$	
Liabilities – other		Personal Business	\$	\$	
TOTAL LIABILITIES			\$	\$	
7. LOAN REQUIREMENTS AND OBJECTIVES – L	OAN FEATURES				
Security Residential Comm	ercial				
Product Full Doc Lite Do	c® SMSF	Construction	Rural	Bridging	
International Parent2	2Child Aged C	Care Development Finan	ce Lease Doc	Residual S	tock
				Continued follow	ng page. >

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e. designation page         Term of the loan <ul> <li>Principal and interest</li> <li>years</li> <li>Interest only required: Search for requessing ant interest only pariod (e.g., tax benefits based on financial advice; upcoming experiments</li> <li>Bedraw across filesbillity of cash flow upcoming</li> <li>Ability to make additional requirements?</li> <li>Bedraw</li> <li>Ability to make additional requirements?</li> <li>Cher (please specify)</li> </ul> S. LOAN REQUIREMENTS AND OBJECTIVES - LOAN PURPOSE         S         S           Purchase         S         <	7. LOAN REQUIREMENTS AND OBJECTIVES – LO	OAN FEATURES			
Immonify required: Reason for requesting an interest only period (e.g., tax benefits based on financial advice; upcoming expenses that require redraw acces; flexibility of cabi flow; upcoming security sele).         Interest only required: Reason for requesting an interest only period (e.g., tax benefits based on financial advice; upcoming expenses that require redraw acces; flexibility of cabi flow; upcoming security sele).         Interest only required: Reason for requesting an interest only period (e.g., tax benefits based on financial advice; upcoming expenses that require redraw acces; flexibility of cabi flow; upcoming security sele).         Interest only required: Reason for requesting an interest only period (e.g., tax benefits based on financial advice; upcoming expenses that require redraw acces; flexibility of cabi flow; upcoming security sele).         Interest only required: Reason for requesting an interest only period (e.g., tax benefits based on financial advice; upcoming expenses that require redraw acces; flexibility of cabi flow; upcoming security sele).         Interest only required: Reason for requesting an interest only period (e.g., tax benefits based on financial advice; upcoming expenses that require redraw acces; flexibility of cabi flow; upcoming security sele).         Interest only required: Requirements?       Interest only required: Reference       Interest only required: Reference       Interest only required: Reference         Interest only required: Solution (please ensure llabilities to be paid out are marked in Section 6)       S       Interest only required: Solution (please ensure llabilities to be paid out are marked in Section 6)       S         Reference:       S	< From previous page.				
Interest only required: Reason for requesting an interest only period (e.g. tax benefits based on financial advice: upcoming expenses that require redraw access flexibility of cash flow: upcoming security sale).         Do yoo have any additional requirements?       Cther (please specify)         Bedraw       Ability to make additional repayments       Cther (please specify)         B. LOAN REQUIREMENTS AND OBJECTIVES - LOAN PURPOSE       S         CONSTRUCTION       \$       \$         Day on have any additional repayments       Cther (please specify)       S         CONSTRUCTION       \$       \$         Build cost       \$       Build description:       Build cost         Build cost       \$       Immulti-unit, no. of units       \$         CASH OUT - PERSONAL       \$       \$       \$         Purchase       \$       Provide detailed commentary on cash out:       \$         Purchase goods       \$       \$       \$       \$         Provide detailed commentary on cash out:       \$       \$       \$       \$         Provide detailed commentary on cash out:       \$       \$       \$       \$       \$         Other was endered and use goods       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$ <t< td=""><td>Total amount required \$</td><td></td><td></td><td></td><td></td></t<>	Total amount required \$				
redraw access: flexibility of cash flow: upcoming security sale).         Do you have any additional requirements?         B Redraw       A bility to make additional repayments         Cherr (please specify)         B.CANN REQUIREMENTS AND OBJECTIVES - LOAN PURPOSE         S.CONTREQUIREMENTS AND OBJECTIVES - LOAN PURPOSE         PURCHASE       \$         Diver (please specify)         B.CONSTRUCTION       \$         CONSTRUCTION       \$         Baild docs       \$         CASH OUT - PERSONAL       \$         Purchase goods       \$         Provide detailed commentary on cash out:       \$         Purchase goods       \$         Provide detailed commentary on cash out:       \$         Purchase goods       \$         CASH OUT - BUSINESS PURPOSE       \$	Term of the loan	Principal and inte	erest years	Interest only	years
De you have ary additional requirements?         Redraw       Ability to make additional repayments       Other (please specify)         S.CONREQUIREMENTS AND OBJECTIVES - LOAN PURPOSE         Build ADDITION       S         PURCHASE       \$         CONSTRUCTION       \$         Construction       \$         Construction       \$         Suid cost       \$         Build cost       \$         Build cost       \$         REFINANCE/DEBT CONSOLIDATION (please ensure liabilities to be paid due for intrime, of units)       \$         REFINANCE/DEBT CONSOLIDATION (please ensure liabilities to be paid due for intrime, of units)       \$         Nuchase goods       \$       \$         Purchase goods       \$       \$         Provide detailed commentary on cash out:       \$         Purchase goods       \$       \$         Other       \$       \$         Provide detailed commentary on cash out:       \$         Purchase goods       \$       \$         Other       \$       \$         Provide detailed commentary on cash out:       \$         Purchase goods       \$       \$         Other       \$       \$         Provide detailed comm			ax benefits based on financial	advice; upcoming expe	enses that require
Refarw       Ability to make additional repayments       Other (please specify)         S.LAAR REQUIREMENTS AND OBJECTIVES - LOAN PURPOSE       Loan Amount         PURCHASE       \$         PURCHASE       \$         PURCHASE       \$         CONSTRUCTION       \$         Land value       \$         Build description:       Multi Unit         Build cost       \$         CASH OUT - PERSONAL       \$         REFINANCE/DEBT CONSOLIDATION (please ensure liabilities to be paid out are marked in Section 6)       \$         REFINANCE/DEBT CONSOLIDATION (please ensure liabilities to be paid out are marked in Section 6)       \$         CASH OUT - PERSONAL       \$       \$         Home improvements       \$       Provide detailed commentary on cash out:         Purchase goods       \$       \$         Other       \$       \$         Prostore settlement       \$       \$         Other       \$       \$         CASH OUT - BUSINESS PURPOSE       \$       \$         Verking capital       \$       Provide detailed commentary on cash out:         Purchase goods       \$       \$         Other       \$       \$         CASH OUT - BUSINESS PURPOSE       \$	redraw access; flexibility of cash flow; upcoming sec	urity sale).			
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BLOAN REQUIREMENTS AND OBJECTIVES - LOAN PURPOSE         Loan Amount         PURCHASE       \$         Existing       New       Off-the-plan       \$         CONSTRUCTION       \$       \$         Land value       \$       Build description:       Build description:         Build cost       \$       Single       Ouplex       Multi Unit         Estimated completed value       \$       If multi-unit, no. of units       \$         CASH OUT - PERSONAL       \$       \$       \$         Home improvements       \$       \$       \$         Purchase goods       \$       \$       \$         Indiday/Travel       \$       \$       \$         Property purchase       \$       \$       \$         Other       \$       \$       \$         Vorce settlement       \$       \$       \$         Other       \$       \$       \$         Vorking capital       \$       Provide detailed commentary on cash out:       \$         Purchase goods       \$       \$       \$       \$         Marketing/advertising expenses       \$       Provide detailed commentary on cash out:       \$         Vorking		anavments	Other (please specify)		
PURCHASE         \$           Existing         New         Off-the-plan         \$           CONSTRUCTION         \$         \$         \$           Land value         \$         Build description:         Multi Unit           Build cost         \$         S         \$           Build description:         Multi Unit         \$         \$           Stimated completed value         \$         If multi-unit, no. of units         \$           REFINANCE/DEBT CONSOLIDATION (please rule labilities to be paid out are marked in Section 6)         \$         \$           CASH OUT - PERSONAL         \$         \$         \$           Home improvements         \$         Provide detailed commentary on cash out:         \$           Purchase goods         \$         \$         \$         \$           Obvorce settlement         \$         \$         \$         \$           Property purchase         \$         \$         \$         \$           Other         \$         \$         \$         \$           Vorking capital         \$         \$         \$         \$           Purchase goods         \$         \$         \$         \$           Other         \$         \$					
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CONSTRUCTION         \$           Land value         \$         Build description:           Build cost         \$	PURCHASE				\$
Land value         \$         Build description:           Build cost         \$	Existing New Off-the-plan	1			
Build cost       \$       ingle       Duplex       Multi Unit         Estimated completed value       \$       If multi-unit, no. of units         REFINANCE/DEBT CONSOLIDATION (please	CONSTRUCTION				\$
Estimated completed value       \$       If multi-unit, no. of units         REFINANCE/DEBT CONSOLIDATION (please to be paid of the paid	Land value	\$	Build description:		
REFINANCE/DEBT CONSOLIDATION (please ensure liabilities to be paid out are marked in Section 6)       \$         CASH OUT - PERSONAL       \$         Home improvements       \$         Purchase goods       \$         Holiday/Travel       \$         Divorce settlement       \$         Personal investments - shares etc.       \$         \$          Other       \$         CASH OUT - BUSINESS PURPOSE       \$         Vorking capital       \$         Purchase business       \$         \$       Provide detailed commentary on cash out:         Property purchase       \$         Other       \$         Purchase goods       \$         \$       Provide detailed commentary on cash out:         Purchase business       \$         Marketing/advertising expenses       \$	Build cost	\$	Single Duplex	Multi Unit	
CASH OUT - PERSONAL       \$         Home improvements       \$       Provide detailed commentary on cash out:         Purchase goods       \$	Estimated completed value	\$	lf multi-unit, no. of units		
Home improvements\$Provide detailed commentary on cash out:Purchase goods\$Holiday/Travel\$Divorce settlement\$Personal investments - shares etc.\$Property purchase\$Other\$CASH OUT - BUSINESS PURPOSE\$Working capital\$Purchase goods\$Purchase business\$S\$Purchase business\$\$\$Marketing/advertising expenses\$	REFINANCE/DEBT CONSOLIDATION (please e	nsure liabilities to be paid	out are marked in Section 6)		\$
Purchase goods\$Holiday/Travel\$Divorce settlement\$Personal investments - shares etc.\$Property purchase\$Other\$CASH OUT - BUSINESS PURPOSE\$Working capital\$Purchase goods\$Purchase business\$Summer target states etc.\$Summer target states etc.\$Property purchase\$Other\$Divorce settlement\$Purchase goods\$Summer target states etc.\$Summer target states etc.\$Summer target states etc.\$Summer target states etc.\$Purchase goods\$Summer target states etc.\$Summer target states etc.\$Summer target states etc.\$Summer target states etc.\$Purchase business\$Summer target states etc.\$Summer target states etc.\$<	CASH OUT – PERSONAL				\$
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Divorce settlement\$Personal investments - shares etc.\$Property purchase\$Other\$CASH OUT - BUSINESS PURPOSE\$Working capital\$Purchase goods\$Purchase business\$Marketing/advertising expenses\$	Purchase goods	\$			
Personal investments - shares etc.\$Property purchase\$Other\$CASH OUT - BUSINESS PURPOSE\$Working capital\$Purchase goods\$Purchase business\$Marketing/advertising expenses\$	Holiday/Travel	\$			
Property purchase \$   Other \$   CASH OUT - BUSINESS PURPOSE \$   Vorking capital \$   Purchase goods \$   Purchase business \$   Marketing/advertising expenses \$	Divorce settlement	\$			
Other     \$       CASH OUT - BUSINESS PURPOSE     \$       Working capital     \$       Purchase goods     \$       Purchase business     \$       Marketing/advertising expenses     \$	Personal investments – shares etc.	\$			
CASH OUT - BUSINESS PURPOSE     \$       Working capital     \$     Provide detailed commentary on cash out:       Purchase goods     \$	Property purchase	\$			
Working capital     \$     Provide detailed commentary on cash out:       Purchase goods     \$     \$       Purchase business     \$     \$       Marketing/advertising expenses     \$     \$	Other	\$			
Purchase goods     \$       Purchase business     \$       Marketing/advertising expenses     \$	CASH OUT – BUSINESS PURPOSE				\$
Purchase business     \$       Marketing/advertising expenses     \$	Working capital	\$	Provide detailed commentary	y on cash out:	
Marketing/advertising expenses \$	Purchase goods	\$			
	Purchase business	\$			
Other \$	Marketing/advertising expenses	\$			
	Other	\$			

# 9. EXIT STRATEGY

If any applicants are aged 55 or over, please provide a **detailed** exit strategy (provide separate signed statement by customer if insufficient space):

Initial of applicant/guarantor

TO. INVESTMENT OR	BUSINESS PURPOSE DECLARATION ONLY				
	edit to be provided to me/us by the credit provider is to s, other than investment in residential property.	be applied wholly, or predomina	antly for business purposes		
	ld <b>not</b> sign this declaration unless this loan is wholly or p Il property). By giving this declaration you may <b>lose</b> your				
Signature	Signature		Date		
	PROPERTY BEING MORTGAGED				
SECURITY 1					
	Colling Definancing				
Purchasing Security address	Selling Refinancing	State Postcode	Country		
Registered proprietor/s			narket value \$		
Occupancy:	Primary residence	Other owner occ.	Investment		
Property type:	Residential dwelling	Residential vacant land	Residential unit		
	Serviced/Managed apartment: sqm	Retail shop			
	Industrial unit	Commercial vacant land	Rural/Residential:acres		
	Rural (>100acres):acres	Other			
Have you at any time, I Contact for access:	built on, developed or refurbished this property?	Yes No			
First name	Surname	Cor	ntact number		
SECURITY 2					
Purchasing	Selling Refinancing				
Security address		State Postcode	Country		
Registered proprietor/s		Estimated r	narket value \$		
Occupancy:	Primary residence	Other owner occ.	Investment		
Property type:	Residential dwelling	Residential vacant land	Residential unit		
	Serviced/Managed apartment: sqm	Retail shop	Commercial office		
	Industrial unit	Commercial vacant land	Rural/Residential:acres		
	Rural (>100acres):acres	Other			
Have you at any time, I	built on, developed or refurbished this property?	Yes No			
Contact for access:					
First name	Surname	Cor	ntact number		
SECURITY 3					
Purchasing	Selling Refinancing				
Security address		State Postcode	Country		
Registered proprietor/s		Estimated r	narket value \$		
Occupancy:	Primary residence	Other owner occ.	Investment		
Property type:	Residential dwelling	Residential vacant land	Residential unit		
	Serviced/Managed apartment: sqm	Retail shop			
	Industrial unit	Commercial vacant land			
			Rural/Residential:acres		
	Rural (>100acres):acres	Other			
Have you at any time, built on, developed or refurbished this property?					
Contact for access:	S	<b>C</b>	stact number		
First name	Surname	Cor	itact number		
Initial of applicant/guarantor	Initial of applicant/guarantor				

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Application		iuluaye	Induce		νυυ	illation

12. QANTAS P	OINTS				
		ntas Points. If eligible, would	you like to earn Qan	tas Points on your loan?	Yes No
Applicant		Qantas Frequent Flyer r			
to be waived for prior to formal a Qantashomeloa	new customers who join pproval of your applicatio ndisclaimers. Terms, cond	at qantas.com/freejoinlatrobefii n. Qantas Points are earned in ac	nancial. You must infor cordance with and sul nd exclusions apply. Th	m La Trobe Financial of your C oject to terms and conditions is offer may be withdrawn, ch	be Financial has arranged for this Qantas Frequent Flyer membership available at latrobefinancial.com.au/ anged or removed at any time. Qantas nditions qantas.com/terms.
13. ADDRESS	ES FOR SERVICE OF N	OTICES			
Please provide not acceptable		postal address for each borrov	ver, for the purpose c	f service of notices and othe	er documents. P.O. Box addresses are
APPLICANT O	R GUARANTOR 1		APPLICAN	IT OR GUARANTOR 2	
Email address			Email addre	255	
Home address			Home addr	ress	
State	Postcode	Country	State	Postcode	Country
offer), and othe you have nomin to your email ad Please note tha	r documents to your no nated above. You should ddress. t by consenting to recei	minated email address(es). You I check your email account rec	a acknowledge that w gularly for communica nts by electronic mea	ve will send electronic comr ations from us and notify us ns, we will not give you you	lisclosures such as your indicative nunications to the email address(es) immediately if there is any change r pre-contractual documents in ting us on 13 80 10.
14. CREDIT HI	STORY				
Are any of the a	pplicants experiencing	financial stress from existing c	ommitments?		Yes No
Has any applicant made an application for hardship with their existing lender?					
Has any applicant ever been declared bankrupt or insolvent, or entered into any arrangement for the benefit of creditors?					vrs? Yes No
Has any applicant been refused credit in respect to this loan previously?					
Has any applicant had any court judgments entered against them?					Yes No
Has any applicant defaulted on any previous loans?					
		or an officer of a company which er its assets, or have there beer			ed, Yes No
(e.g. Head of Sta	ate, senior politician, sen	associates or family members ior government officials (inclu tate owned corporations, or se	ding local governme	nts), judicial or	Yes No
If you have an	swered yes to any of tl	nese questions, please prov	ide details below:		

Initial of applicant/guarantor

Initial of applicant/guarantor

# 15. PRIVACY CONSENT FORM FOR COMMERCIAL AND CONSUMER LENDING

This consent relates to La Trobe Financial Services Pty Limited ACN 006 479 527 Australian Credit Licence 392385, La Trobe Financial Asset Management Limited ACN 007 332 363 Australian Credit Licence 222213 Australian Financial Services Licence 222213 and our related bodies corporate ('we', 'us', 'our'). By signing this document you consent to us and some other entities collecting, using, holding and disclosing personal and credit information about you. You can find out more about how we deal with your privacy by viewing our privacy policy at latrobefinancial.com.au/Home/PrivacyPolicy. If you do not provide us with this consent or provide us with your personal information we may not be able to arrange finance for you or provide other services.

We may collect, use, hold and disclose personal and credit information about you, from time to time, for the purposes of arranging or providing credit to you, managing that credit, direct marketing of products and services by us and managing our relationship with you.

Credit information includes the type and amount of credit provided to you, repayment history information, default information (including overdue payments) and court information. Personal information includes any information from which your identity is apparent.

You may gain access to the personal information that we hold about you by contacting us. A copy of our privacy policy can be obtained at latrobefinancial.com.au/Home/PrivacyPolicy or by contacting us on 13 80 10. Our privacy policy contains information about how you may access or seek correction of your personal information and credit information, how we manage that information and complaints processes. It also contains information on 'notifiable matters' including things such as the information we use to assess your creditworthiness, what happens if you fail to meet your credit obligations or commit a serious credit infringement, your right to request that credit reporting bodies (CRBs) not use your credit information for the purposes of prescreening credit offers, and your right to request a CRB not to use or disclose credit information about you if you believe you are a victim of fraud.

**Consumer and commercial credit information** We may exchange your commercial and consumer credit information with entities listed below to assess an application for consumer or commercial credit and manage that credit. In particular, we can obtain credit information about you from CRB providing both consumer and commercial credit information.

**Exchange information with credit providers** We may exchange your personal and credit information with other credit providers for the purposes of assessing your creditworthiness, credit standing, and credit history or credit capacity.

**Exchange information with guarantors** We and the lenders mortgage insurers listed below may exchange your personal and credit information with any person who proposes to guarantee or has guaranteed repayment of any credit provided to you.

**Exchange information** We may exchange personal and credit information with the following types of entities, some of which may be located overseas. Please see our privacy policy for more information. We raise money from investors in our funds and sometimes loans are matched with specific investors, requiring disclosure of personal and financial information about you to those investors.

- Finance brokers, mortgage managers, and persons who assist us provide our products to you.
- Financial consultants, accountants, lawyers and advisers.
- Any industry body, tribunal, court or otherwise in connection with any complaint regarding the approval or management of your loan for example if a complaint is lodged about us or the lender.
- Businesses assisting us with funding for loans.
- Trade insurers.
- Investors and potential investors in our Fund for example sometimes loans are matched with specific investors, requiring disclosure of personal and financial information about you to those investors and potential investors
- Any person where we are required by law to do so.
- Any of our associates, related entities or contractors.

- Your referees, such as your employer, to verify information you have provided.
- Any person considering acquiring an interest in our business or assets.
- Any organisation providing online verification of your identity.

**Customer identification** We may disclose personal information about you to an organisation providing verification of your identity, including on-line verification of your identity.

**Lenders Mortgage insurers (LMIs)** We may exchange personal and credit information with the LMIs listed below. The LMIs may exchange your personal and credit information with third parties including the CRBs listed below, and the other entities that we can exchange information with.

The LMIs hold, use and disclose your personal information and credit information for the purposes of assessing whether to provide insurance to us, including to assess the risk of you defaulting or the risk of a guarantor being unable to meet their liability, managing the insurance, and verifying personal information provided by us or any purpose under the insurance contract. If you don't provide personal information to the credit provider, it will not be possible for the LMIs to process the credit provider's request for LMI.

The LMIs that we may disclose your personal information and credit information to are:

- Genworth Financial Mortgage insurance Pty Ltd which can be contacted and a copy of their privacy policy obtained on 1300 655 422 or genworth.com.au; and
- QBE Lenders Mortgage Insurance Limited which can be contacted and a copy of their privacy policy obtained on 1300 367 764 or qbelmi.com.

The privacy policies of the LMIs contain information about how you may access the personal information and credit information the LMI holds about you, seek correction of that information, and how you may complain about a breach of your privacy. The LMIs may disclose your personal and credit information to overseas entities including related entities located overseas including USA, Canada and the United Kingdom.

We may exchange your personal and credit information with the following CRBs:

- Equifax Pty Ltd equifax.com.au
- illion Australia illion.com.au
- Experian experian.com.au

#### 16. GENERAL

#### By signing and initialling this form, you agree that:

- the information provided by you is true and correct in every particular;
- we may obtain a valuation of the security property at your expense if instructed to do so;
- if we provide the credit requested in this application you will execute the mortgages that we require over the properties offered as security;
- we and our intermediaries may be paid fees, margins and commissions in respect of the credit arranged by us and provided by you;
- we are entitled to retain all initial upfront fees, including the fee paid for the valuation. Whether we ultimately decide to grant or refuse your application for credit, the valuation will always remain our property; and
- La Trobe Financial in making its credit decision, is relying on the information that you provided in this application. Please make sure that the information is correct. Obtaining finance by deception, fraud or dishonesty, which includes making false statements as to income, are crimes which may be punishable by imprisonment.

### **17. SIGNATURES**

Signature of applicant/guarantor/director	Date
Full name	
Signature of applicant/guarantor/director	Date
Full name	
Signature of applicant/guarantor/director	Date
Full name	
Signature of applicant/guarantor/director	Date
Full name	
Signed for and on behalf of a corporate applicant – please affix company seal if necessary.	