

Latest La Trobe Financial deal provides confidence for borrowers

11 November 2022 - La Trobe Financial has successfully priced its fourteenth residential mortgage backed security (RMBS) deal to settle mid November 2022. The transaction – initially a partially pre-placed \$500 million RMBS – was upsized to \$750 million following strong investor demand.

The deal supplements a unique and diverse funding program – a combination of both institutional mandates and Australia's largest Credit Fund at \$8.5 billion taking total assets under management to \$15.5 billion.

La Trobe Financial Treasurer, Paul Brown, comments, "The pricing and order book is a strong endorsement of La Trobe Financial's high quality assets, expertise and long, consistent track record as Australia's leading Credit Asset Manager and credit specialist."

"Australian RMBS remains an attractive proposition for global investors, and demonstrates ongoing confidence in the sector and indeed the quality of La Trobe Financial's lending approach."

Director and Head of Distribution, Michelle Bannister, reflects on how the diversity and resilience of La Trobe Financial's funding base represents value for borrowers, "Our unparalleled funding diversity gives us the resilience to remain in market for our borrowers and broker partners even when markets are volatile."

"Through the uncertainty ahead, it will be more important for borrowers and brokers to have confidence in strong, well-funded lenders. The size and track-record of the La Trobe Financial \$8.5 billion Credit Fund, plus \$7 billion institutional and RMBS program helps deliver on this through our unique position in the category."

About La Trobe Financial

Established in 1952 and with \$15.5 billion of assets under management, La Trobe Financial is one of Australia's oldest credit asset managers, specialising in credit investment solutions and real estate finance. La Trobe Financial has been a proven and trusted investment partner for institutional and retail investors for seven decades, operating Australia's largest retail Credit Fund with over \$8.5 billion in assets under management and 82,000 retail investors. La Trobe Financial has 6,000 distribution points across its two divisional arms – Wealth products are distributed through 2,500 advice practices; and real estate credit finance is distributed through 4,800 brokers. La Trobe Financial employs over 460 staff over 4 offices.

Past performance is not a reliable indicator of future performance.

La Trobe Financial is regulated by the Australian Securities & Investments Commission (ASIC) and holds the requisite regulatory AFSL and ACL to operate the Credit Fund, place RMBS issuances, and provide credit services.

For further details please visit our website: www.latrobefinancial.com

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