

Faster loan decisions makes borrowing easier with La Trobe Financial

Monday, 9 May 2022 – When helping clients buy property, time is of the essence – especially when that property is a home.

Cory Bannister, La Trobe Financial's Chief Lending Officer says, "La Trobe Financial is removing friction for brokers who need answers fast. A new layer of technology making it easier to get faster answers from La Trobe Financial lending experts."

Several enhancements to La Trobe Financial's technology will provide brokers:

- Document milestone email notifications
- Greater visibility on outstanding documents
- Ability to submit additional documents online
- Immediate updates from credit decision makers
- Reduce time and stress following up loan status.

Bannister acknowledges that "brokers are right there in the middle of Australians' most emotional decisions. We're helping equip brokers with the tools to best support borrowers with these latest enhancements, which are part of our service commitment".

About La Trobe Financial

Established in 1952 and with \$13.5 billion of assets under management, La Trobe Financial is one of Australia's oldest and leading credit Asset Managers, specialising in finance and credit investment solutions. La Trobe Financial has been a proven and trusted investment partner for institutional and retail investors, operating Australia's largest retail Credit Fund with over \$7.5 billion in assets under management and c.73,000 investors. La Trobe Financial has over 5,100 distribution points across its two growth engines. Wealth products are distributed through 1,600 advice practices and loans are distributed through 3,500 brokers. La Trobe Financial employs 450 staff over 4 offices.

La Trobe Financial is 80% owned by Blackstone and 20% owned by management.

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